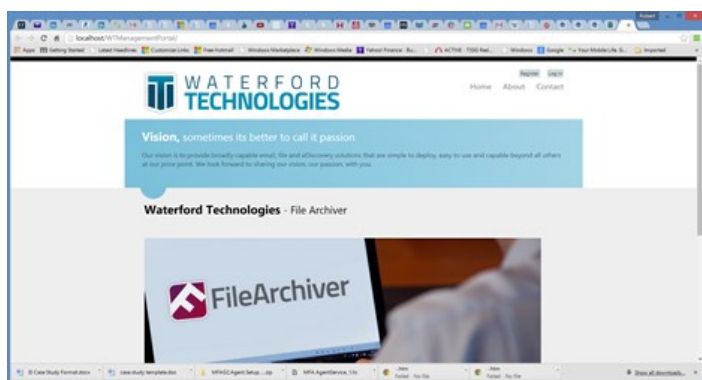


# Case Study



**Waterford Technologies** is one of the world's leading email archiving and file management companies servicing an extensive global client base from our offices in the US, Ireland, the UK and the Middle East.



## Waterford Technologies

Funding Source & Value: Innovation Partnership €250k

Project Title: MFA 2<sup>nd</sup> Generation

### Problem to Be Solved:

Waterford Technologies have a mature and widely deployed product, File Analyser\Archiver, which they wished to redevelop and transform into a cloud oriented service and which could be hosted and delivered online to their customers.

### How TSSG Delivered Solution for Industry:

TSSG worked with Waterford Technologies to define the requirements and design the new cloud service while ensuring that the functionality extended and improved, while giving at least the same level of functionality, as the original product. Security and scalability considerations were of utmost importance, as was the design and usability of the service from the customer's viewpoint.

### Impact for the Company:

MFA Generation 2 will ensure that Waterford Technologies remain at the forefront of the industry in terms of delivering secure and highly reliable file archiving and storage solutions to their customers, while taking advantage of the new commercial opportunities and enhanced operational capabilities offered by cloud computing technology.

### Company Testimonial:

"We were very impressed by the skills and professionalism of the TSSG team, the speed with which they engaged with us and how they understood our product, our business requirements and directions we wished to go in with the new cloud service."

"Our partnership with TSSG in the development of MFA generation 2 has produced some impressive results so far and we are keen to further expand this partnership in the future."

Lorcan Kennedy, CTO Waterford Technologies