



Company Name: Waterford Technologies

Project Name: MTA 2nd Generation

Funding: EI Innovation Partnership

Waterford Technologies was founded in 2000 and has offices in UK, US, Ireland and Middle East. They provide Data Management solutions for Email & File Archiving and Fax Solutions for an extensive array of clients across all sectors including; Legal, Financial, Health, Education, Government, etc.



PROBLEM TO BE SOLVED

Waterford Technologies wanted to enhance their "File Archiver/Analyser" product to use cloud storage instead of archiving files on conventional storage servers. Moreover for continuously increasing customer base and emerging market challenges they also wanted to redevelop their product to be more scalable, reliable, efficient and secure



HOW GATEWAY DELIVERED SOLUTION FOR INDUSTRY

MSTG worked with Waterford Technologies to understand in detail their existing business & their ideas for creative innovation and developed a comprehensive file archiving and analysing solution to fit their vision and requirements. MSTG delivered the solution with modern and innovative cloud storage features compatible with Microsoft Azure, Amazon S3 and S3-Compatible cloud storage vendors



IMPACT FOR THE COMPANY

The solution has reincarnated their file archiving product and helped the company to stay up-to-date and competitive in an emerging cloud storage market. The cloud storage functionality has helped Waterford Technologies to attract new customers as well as improved existing customer retention.

WHAT OUR CUSTOMERS SAY



"We were very impressed by the skills and professionalism of the TSSG team, the speed with which they engaged with us and how they understood our product, our business requirements and directions we wished to go in with the new cloud service. Our partnership with TSSG in the development of MFA generation 2 has produced some impressive results so far and we are keen to further expand this partnership in the future."

Lorcan Kennedy, CTO Waterford Technologies

